

# Varunjeet Singh

## DELIVERY HEAD

PROJECT PLANNING / REQUIREMENTS ANALYSIS • TEAM HANDLING • CLIENT INTERACTION

- **Experienced project manager having more than 17+ years of successful leading all phases of diverse technology projects.**
- **Good communicator;** leverage technical, business and financial acumen to communicate effectively with client executives and their respective teams.
- **Expert in agile and waterfall project management methodologies.** Able to manage large project teams and known for high-quality deliverables that meet or exceed timeline and budgetary targets.

## Skills Summary

### Project Management:

Planning and organizing  
Client Interaction  
Team Handling  
Custom Software Development  
Database Design (RDBMS)  
System Migrations/Integrations  
Enterprise wide Implementations

### IT Project Life cycle:

Requirements Analysis  
Costing & Budgeting  
Project Scheduling  
Testing/QA/Rollout/Support

### Value-Added Leadership:

Cross-Functional Supervision  
Team Building & Mentoring  
Client Relations & Presentations  
Business & IT Planning  
Vendor Management

## Career Highlights:

- Led teams across broad technical, financial and business disciplines. The team focused on business objectives and tracked progress to ensure project milestones were completed on time, on budget and with the desired results.
- Translated business goals, feature concepts and customer needs into prioritized product requirements and use cases.
- Developed and evolved the consumer-facing, multi-channel roadmap for desktop, mobile and mobile web applications.
- Collaborated with the sales, marketing and support teams to launch products on time and within budget.
- Established criteria for each milestone within the product roadmap as a means to measure developmental progress.
- Translated technical specifications into detailed product requirements.
- Ability to initiate/manage cross-functional teams and multi-disciplinary projects.
- Possesses Critical thinking, decision-making and problem-solving skills.
- Conflict resolution.
- Excellence Personal Communication skills.
- Leadership: Influencing, negotiating and delegating abilities.
- Adaptability.
- Tolerant to stressful situations.

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## Other Skills

- **Systems Engineering:** Led design and multinational rollout of robust, scalable and secure electronic data interchange (EDI), enterprise resource planning (ERP) and point-of-sale (POS) systems
  - *Results:* Completed projects up to two months ahead of schedule, under budget and to universal client acclaim.
  - **Custom Software Developments:** Managed all phases of the software development lifecycle (SDLC) for dozens of custom solutions.
  - *Results:* Delivered industry-leading software that saved clients thousands of dollars, shortened processes from weeks to minutes,
  - **Database Developments:** Guided teams in the development of relational database management systems (RDBMS) for clients including Yourcasa, Nadrus and Mix Memory and many more.
  - *Results:* Improved the consistency, recoverability and accessibility of data.
  - **System Integrations/Migrations:** Project-managed large-scale initiatives involving the transition of programs to new platforms and the merger of disparate systems from acquired client companies.
  - *Results:* Achieved seamless migrations and integrations that were transparent to client customers, accomplished with no unscheduled downtime
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## Career

**Shine Dezin Infonet Pvt. Ltd.** (Mohali, Punjab), **DELIVERY HEAD**, AUG 5, 2021, to Till Date

Achieved on time deliveries and cost savings for 50+ projects and programs through resource optimization and adherence to goals, timelines, and budgets.

Handled P&L responsibility for the company, driving revenue growth by 50% and net profit by 30%.

Adopted a consultative approach to understand client's business priorities, levers, issues, and growth roadmap to provide a technology-based 100% on time solution.

Following business solutions delivered.

-Fitness App

-WebRCT based solutions

-CRM System for Enterprise level company

-Expense Management System

-Transport & Vehicle Management System

-Document Repository System

-Mobility SFA (Android) related solution

-Data Integration (using Excel, TXT & XML via Web Services / SFTP / FTP)

Steered multi country HRMS software implementation, enhancement & support

**Softobiz Technologies Pvt. Ltd.** (Mohali, Punjab), **PROJECT MANAGER**, JUNE 21, 2018, to Aug 2021

Coordinate internal resources and third parties/vendors for the flawless execution of projects. Ensure that all projects are delivered on-time, within scope and within budget. Assist in the definition of project scope and objectives, involving all relevant stakeholders and ensuring technical feasibility. Ensure resource availability and allocation. Develop a detailed project plan to monitor and track progress. Manage changes to the project scope, project schedule and project costs using appropriate verification techniques. Report and escalate to management as needed. Manage the relationship with the client and all stakeholders. Perform risk management to minimize project risks. Meet budgetary objectives and make adjustments to project constraints based on financial analysis

**Zapbuild Technologies Pvt. Ltd. (Mohali, Punjab), TECHNICAL BUSINESS MANAGER, JULY 14, 2016, to JUNE 21, 2018**

Develop goals and objectives that tend to growth and prosperity. Design and implement business plans and strategies to promote the attainment of goals. Ensure that the company has adequate and suitable resources to complete its activities (e.g. people, material, equipment etc.). Organize and coordinate operations in ways that ensure maximum productivity. Supervise the work of employees and provide feedback and counsel to improve efficiency and effectiveness. Maintain relationships with partners/vendors/suppliers. Gather, analyze and interpret external and internal data and write reports. Assess overall company performance against objectives. Represent the company in events, conferences etc. Ensure adherence to legal rules and guidelines

**ITFIWW LLP. (IT Park, Chandigarh), PROJECT MANAGER, 19 FEBRUARY 2016 to 13 JULY 2016**

Preparing and defining the project scope of work, financial plan, its goals and deliverables.  
Assigning responsibilities. Identifying the resources' requirement. Coordinating directly and indirectly with project staff to ensure successful completion of the project – Directing, supervising, supporting and coordinating the project team members/staff. Tracking project deliveries using project management tools.

**Zapbuild Technologies Pvt. Ltd. (Mohali, Punjab), TECHNICAL TEAM LEAD, 19 DECEMBER 2012 to 18 FEBRUARY 2016**

Complete Team Management to enhance automated data/voice applications and software within local, network and client/server environments. Improved functioning of databases, communication systems, storage area networks and server configurations and many more. Managing the design of the project documents to monitor project performance and data stored. Reporting on project progress and communicating relevant information to superiors and company management. Followed up with clients to verify satisfaction

**RedAlkemi Pvt. Ltd (Chandigarh), ASSISTANT MANAGER, 6 OCTOBER 2010 to 18 DECEMBER 2012**

Worked as Assistant Manager for more than 2 years, Working with SEO and Link building Portal Called **PDME** (In house) and worked as team lead for external clients like **MedTel** and many more.

**Classic Informatics (Panchkula), SR. SOFTWARE ENGINEER, 13 APRIL 2010 to 5 OCTOBER 2010**

Worked as a Sr Software Engineer, As system Architect and development of relational database management systems and programming.

**SmartBuzz Pvt Lmt (Chandigarh), MODULE LEAD, 12 NOVEMBER 2008 to 12 APRIL 2010**

I worked on Module lead for more than 1 year, working on different projects for offshore clients.

**RedAlkemi Pvt. Ltd (Chandigarh), SOFTWARE ENGINEER, 9 MARCH 2007 to 11 NOVEMBER 2008**

Worked on Team lead for more than 2 years, working with SEO and Link building Portal Called PDME and many other in-house products.

**Deftsoft Live Pvt Lmt** (Chandigarh), **SOFTWARE ENGINEER** , 29MAY 2006 to MARCH 7, 2007


Worked on Software Engineer for 9 months,

**Education & Credentials**

**MCA**, *Punjabi* University (Patiala, Punjab), 2003-2006

**BCA**, *D.A.V College (Punjab* University Chandigarh), 2000- 2003

**10 +2**, Shivalik Senior Secondary School (Jalalabad, Panjab), 1994

Technologies	Database	Code Repos	Servers	Project Mgt Tools
Micro Service	Micro Frontend	NodeJS	RactJS	Angular
Lambda Function	Monolithic	Python	SQLite	Trello
PHP	MySQL	GIT	Heroku	Basecamp
PHP Framework	MongoDB 	BITBuket	AWS	Jira
Azure Devops	PostgreSQL	SVN	Godaddy	Redmine